



# South Bend Area REALTORS®

## 2026 Leadership Academy Application

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### Program Overview

The South Bend Area REALTORS® (SBAR) Leadership Academy is designed to identify, develop, and support active members who have demonstrated leadership interest and potential. Over the course of **eight sessions**, participants will gain the skills and knowledge necessary to become effective leaders within the Association, the real estate industry, and the broader community.

Attending the Leadership Academy provides opportunities for **professional growth, networking, and staying ahead in an ever-evolving industry**. Participants gain valuable insights from industry experts and practical strategies to enhance leadership and business development—both professionally and personally. The Academy also fosters meaningful connections with like-minded professionals, encouraging collaboration and relationships that support long-term success.

By participating, you will refine your leadership skills, gain fresh perspectives, and position yourself as a leader within your brokerage, the Association, and the broader community.

The Academy emphasizes: - Collaboration and teamwork - Local and state governance - Industry best practices - Leadership development with a focus on preparing future SBAR leaders

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### Applicant Information

**Full Name:** \_\_\_\_\_

**Brokerage:** \_\_\_\_\_

**Years Licensed:** \_\_\_\_\_

**Real Estate Designations / Certifications:**

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**Career / Occupation Prior to Real Estate:**

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## Community Involvement

Please list community, civic, religious, political, governmental, athletic, social, or other organizations in which you are actively involved. Include **years of participation** and **your role or capacity**.

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## Short Response Questions

Please respond thoughtfully to the following questions. Additional pages may be attached if needed.

1. What are the three most recent real estate–related events you have attended and participated in (locally, state, and/or nationally)?

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2. In your opinion, what traits make an effective leader?

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3. Describe a leadership challenge you have faced and how you worked to overcome it.

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4. How do you demonstrate your ability to work effectively as part of a team?

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5. Why did you apply for the SBAR Leadership Academy, and what do you hope to gain from this experience?

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6. Please share an experience in which diversity and/or inclusion had an impact on you and explain why.

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7. What industry-related issue are you most passionate about, and how do you hope to make an impact on this issue in the future?

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## Program Expectations & Participation Guidelines

To fully optimize your Leadership Academy experience, participants must adhere to the following expectations:

- **Attendance at all sessions is mandatory.** Participants are expected to arrive on time and actively engage in each session.
- **One (1) excused absence** is permitted; however, attendance at the **April 24 class, April 25 Community Commitment Day, and IAR Sessions is mandatory.**
- A **second absence** will result in disqualification from graduation.
- Arriving **more than 15 minutes late** to a session will be considered an absence.

## Program Costs & Financial Commitment

The following are included as part of the Leadership Academy program: - Summer Summit Conference registration fee - Fall Conference registration fee - Fall Conference accommodations (two-night stay) - Parking for Fall Conference – Lunch, when applicable, during scheduled class sessions - Class materials

A **nominal tuition fee of \$150** is required for each participant. This fee may be paid personally, by your broker, or a combination of both. The remaining program costs are funded by the South Bend Area REALTORS®.

SBAR will refund registration fees **with written notice of cancellation received at least two (2) weeks prior to the first scheduled class.**

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## Professional References

In determining the most qualified Leadership Academy candidates, applicants are required to submit **two (2) professional letters of recommendation.**

- One letter should preferably be from your **Managing Broker or Manager.**
- Letters should speak to your leadership potential, professionalism, and commitment to the real estate industry.

**Please attach letters of recommendation with this application.**

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## Applicant Certification

I certify that the information provided in this application is true and accurate to the best of my knowledge. I understand that submission of this application does not guarantee acceptance into the SBAR Leadership Academy.

**Applicant Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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*Thank you for your interest in the South Bend Area REALTORS® Leadership Academy.*