

Local Market Update for October 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

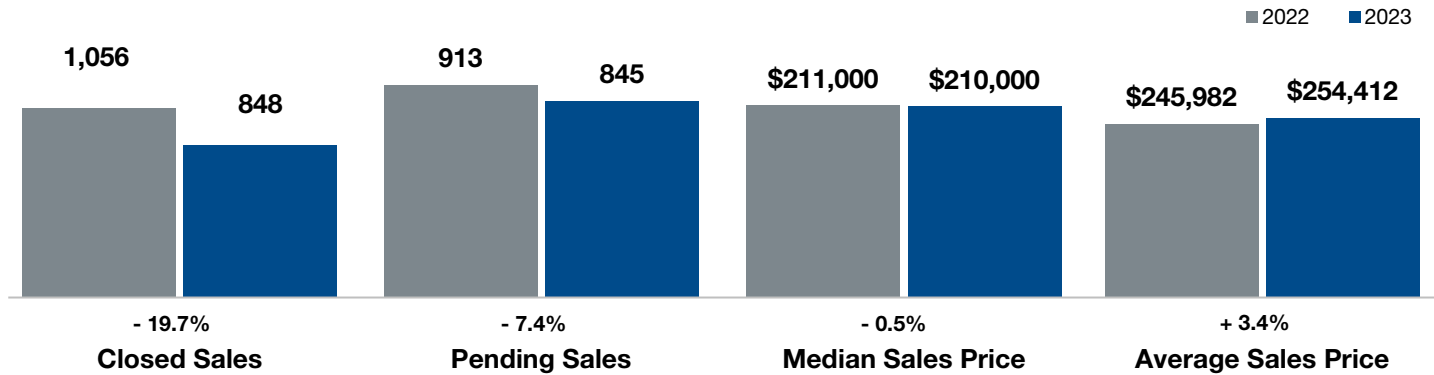


St. Joseph County

| Key Metrics | August through October | | | November through October | | |
|--|------------------------|------------------|----------------|--------------------------|------------------|----------------|
| | 2022 | 2023 | Percent Change | Thru 10-2022 | Thru 10-2023 | Percent Change |
| New Listings | 1,122 | 1,143 | + 1.9% | 4,250 | 3,947 | - 7.1% |
| Closed Sales | 1,056 | 848 | - 19.7% | 3,809 | 3,192 | - 16.2% |
| Median Sales Price | \$211,000 | \$210,000 | - 0.5% | \$199,900 | \$200,000 | + 0.1% |
| Percent of Original List Price Received* | 98.9% | 97.9% | - 1.0% | 100.9% | 98.0% | - 2.9% |

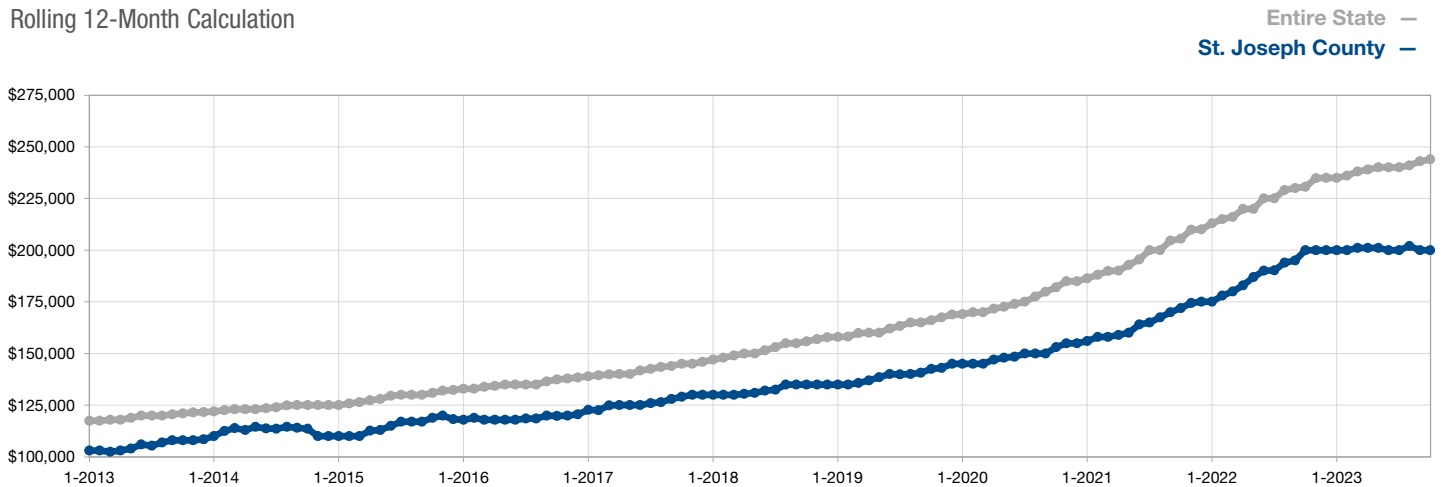
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August through October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.