Local Market Update for December 2022

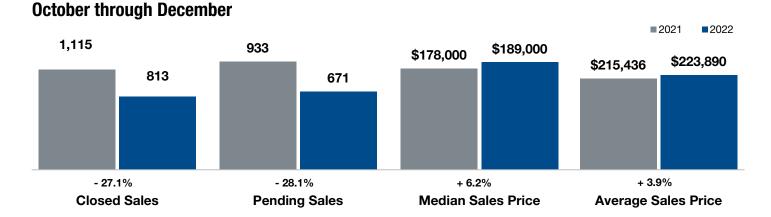
A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



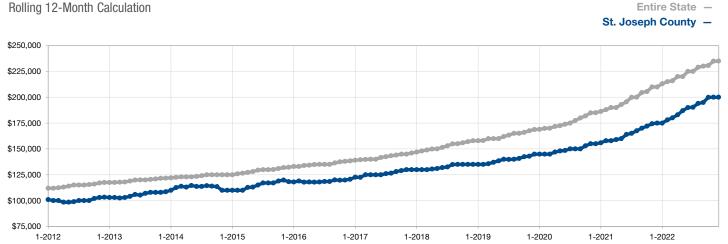
St. Joseph County

| | October through December | | | January through December | | |
|--|--------------------------|-----------|----------------|--------------------------|--------------|----------------|
| Key Metrics | 2021 | 2022 | Percent Change | Thru 12-2021 | Thru 12-2022 | Percent Change |
| New Listings | 887 | 804 | - 9.4% | 4,466 | 4,231 | - 5.3% |
| Closed Sales | 1,115 | 813 | - 27.1% | 4,141 | 3,590 | - 13.3% |
| Median Sales Price | \$178,000 | \$189,000 | + 6.2% | \$175,000 | \$200,000 | + 14.3% |
| Percent of Original List Price Received* | 99.9% | 96.8% | - 3.1% | 100.4% | 100.4% | 0.0% |

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.