Local Market Update for October 2022

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

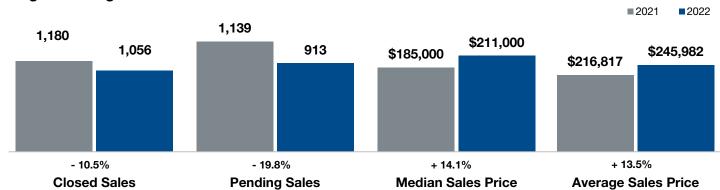


St. Joseph County

	August through October			November through October		
Key Metrics	2021	2022	Percent Change	Thru 10-2021	Thru 10-2022	Percent Change
New Listings	1,228	1,122	- 8.6%	4,498	4,250	- 5.5%
Closed Sales	1,180	1,056	- 10.5%	4,065	3,809	- 6.3%
Median Sales Price	\$185,000	\$211,000	+ 14.1%	\$172,000	\$199,900	+ 16.2%
Percent of Original List Price Received*	100.5%	98.9%	- 1.6%	100.1%	100.9%	+ 0.8%

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August through October

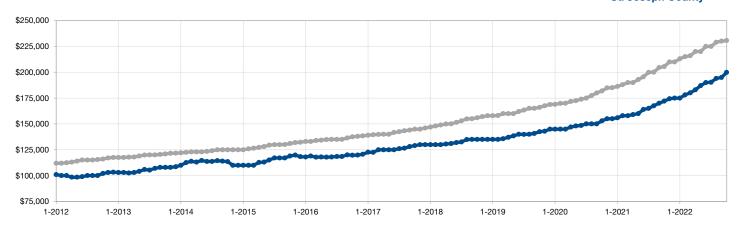


Median Sales Price

Rolling 12-Month Calculation

Entire State —

St. Joseph County —



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.