

Local Market Update for October 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

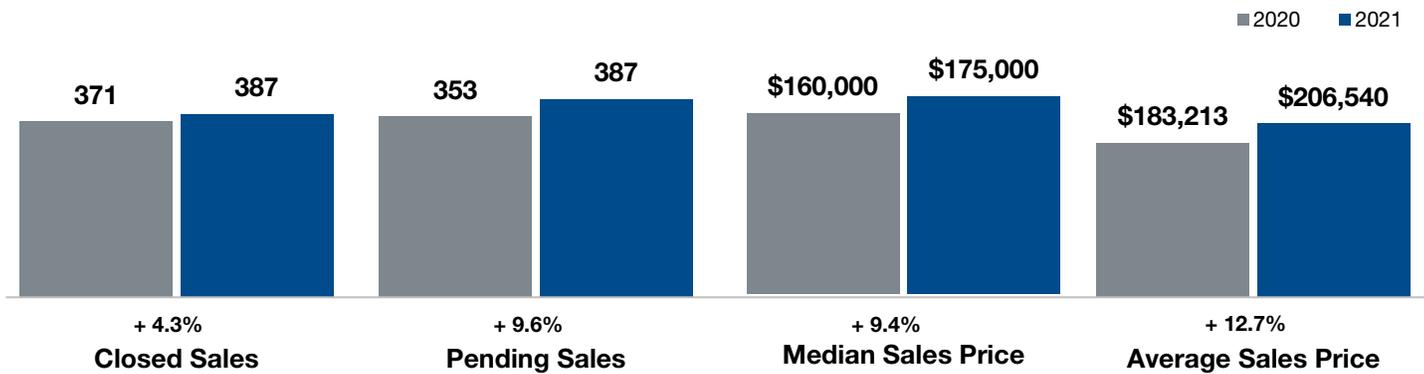


St. Joseph County

Key Metrics	October			Year to Date		
	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	388	384	- 1.0%	3,753	3,963	+ 5.6%
Closed Sales	371	387	+ 4.3%	3,191	3,413	+ 7.0%
Median Sales Price	\$160,000	\$175,000	+ 9.4%	\$155,000	\$174,900	+ 12.8%
Percent of Original List Price Received*	98.3%	99.7%	+ 1.4%	98.2%	100.4%	+ 2.2%
Months Supply of Inventory	1.5	1.1	- 26.7%	--	--	--
Inventory of Homes for Sale	460	361	- 21.5%	--	--	--

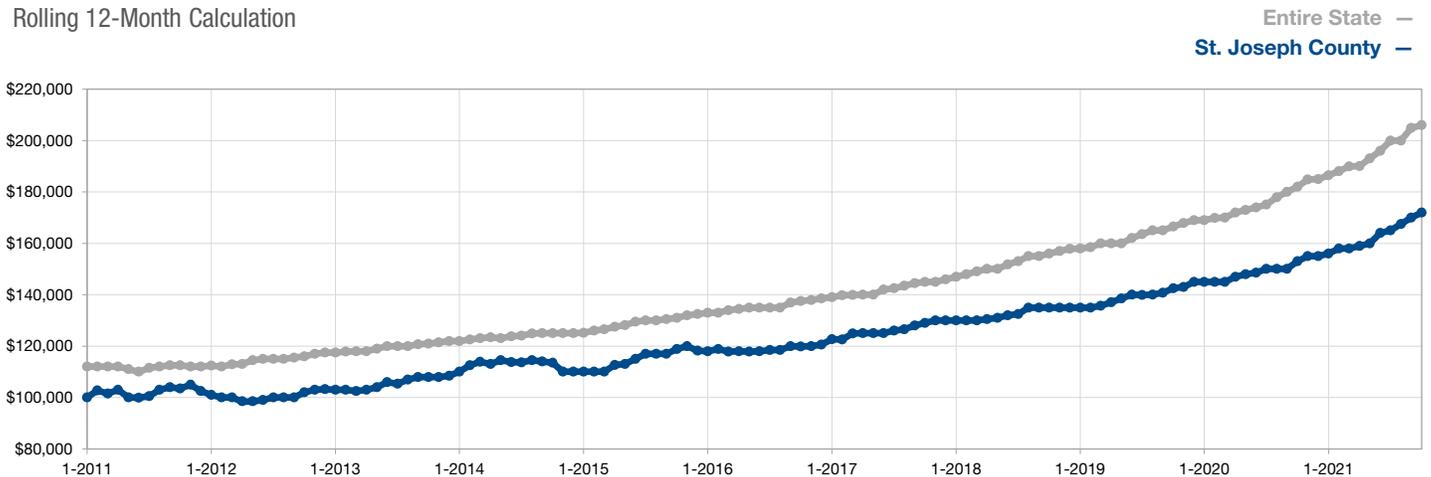
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.