

Local Market Update for September 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

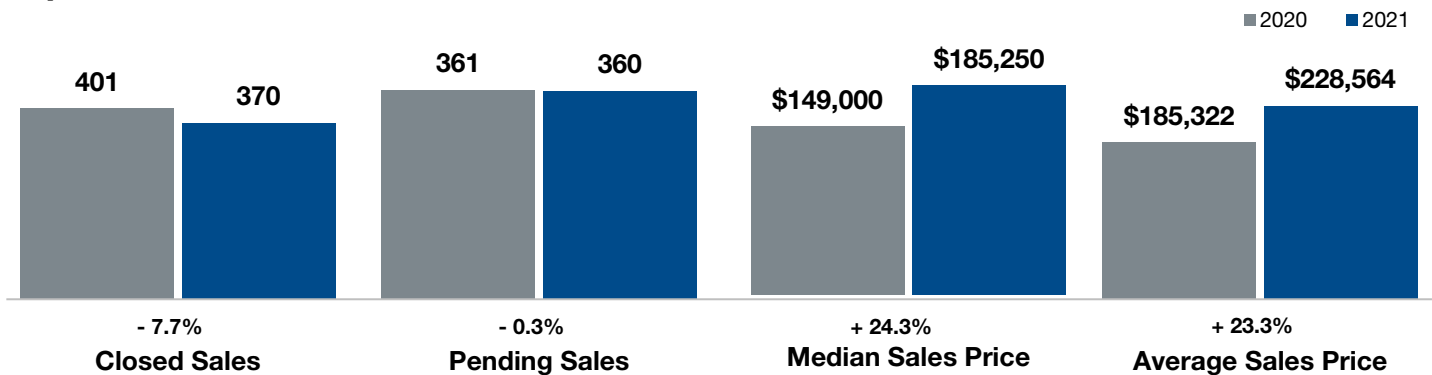


St. Joseph County

Key Metrics	September			Year to Date		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
New Listings	399	428	+ 7.3%	3,365	3,579	+ 6.4%
Closed Sales	401	370	- 7.7%	2,820	3,026	+ 7.3%
Median Sales Price	\$149,000	\$185,250	+ 24.3%	\$154,000	\$174,500	+ 13.3%
Percent of Original List Price Received*	98.8%	100.7%	+ 1.9%	98.2%	100.5%	+ 2.3%
Months Supply of Inventory	1.6	1.3	- 18.8%	--	--	--
Inventory of Homes for Sale	493	422	- 14.4%	--	--	--

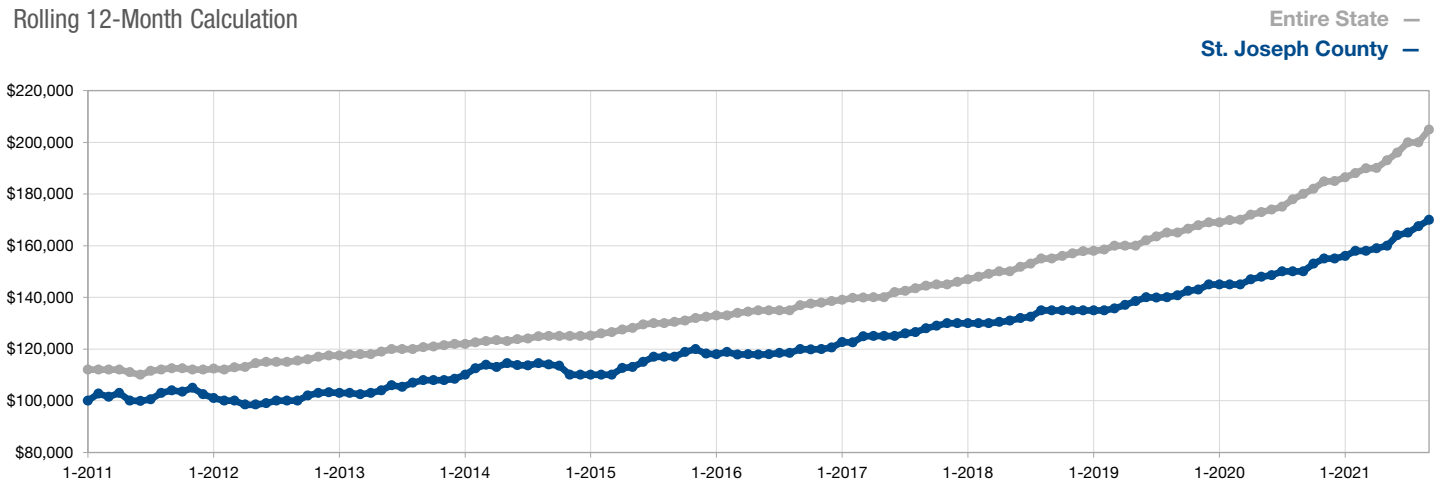
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.