

Local Market Update for November 2020

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

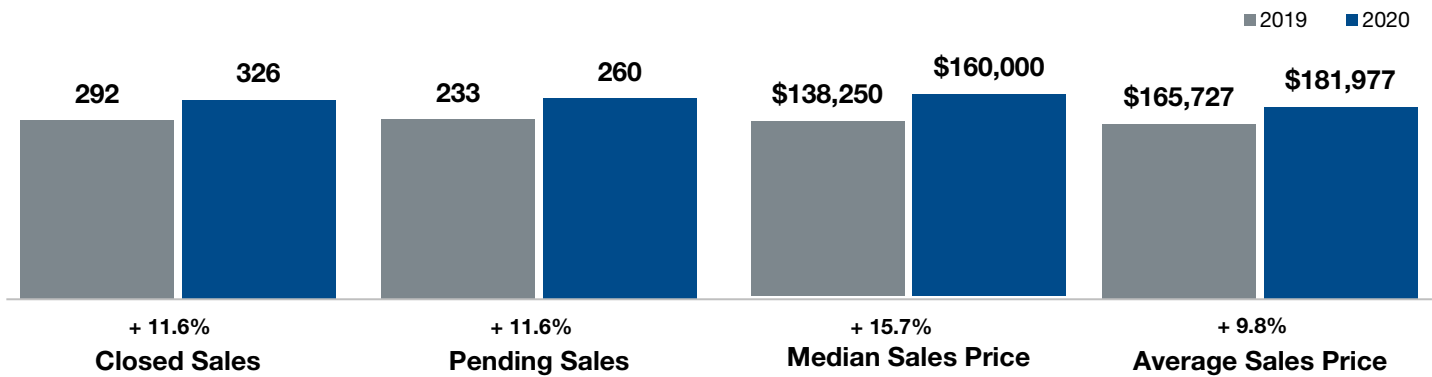


St. Joseph County

Key Metrics	November			Year to Date		
	2019	2020	Percent Change	Thru 11-2019	Thru 11-2020	Percent Change
New Listings	278	311	+ 11.9%	4,378	4,064	- 7.2%
Closed Sales	292	326	+ 11.6%	3,373	3,517	+ 4.3%
Median Sales Price	\$138,250	\$160,000	+ 15.7%	\$145,000	\$155,000	+ 6.9%
Percent of Original List Price Received*	97.0%	98.3%	+ 1.3%	97.4%	98.3%	+ 0.9%
Months Supply of Inventory	2.3	1.4	- 39.1%	--	--	--
Inventory of Homes for Sale	679	441	- 35.1%	--	--	--

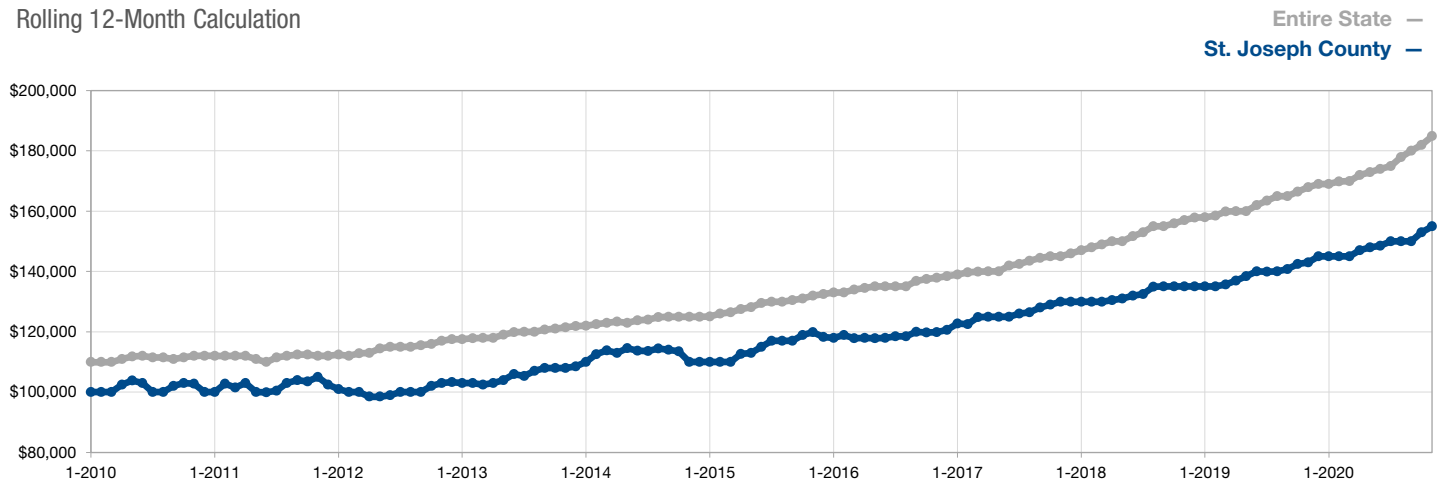
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.