

Local Market Update for December 2020

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

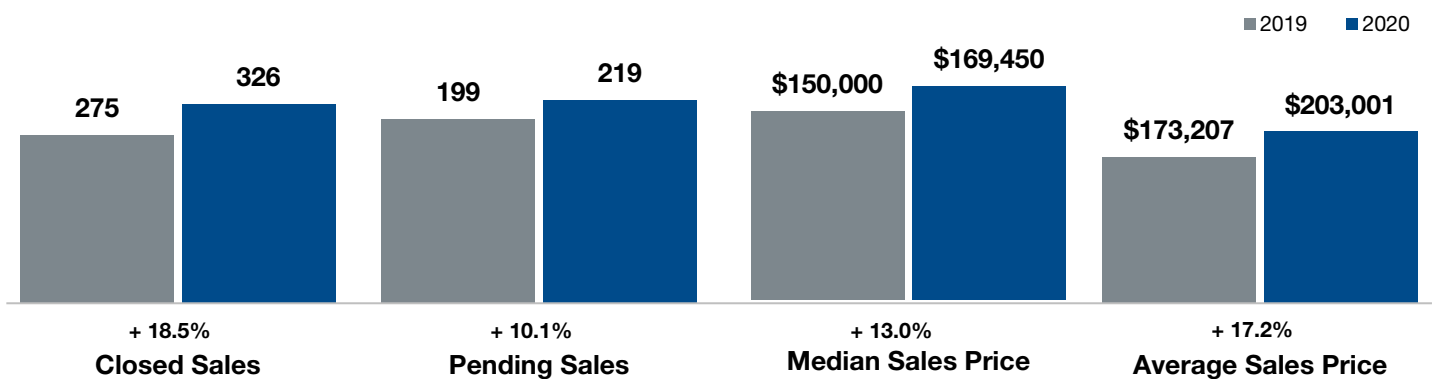


St. Joseph County

Key Metrics	December			Year to Date		
	2019	2020	Percent Change	Thru 12-2019	Thru 12-2020	Percent Change
New Listings	203	224	+ 10.3%	4,581	4,288	- 6.4%
Closed Sales	275	326	+ 18.5%	3,648	3,843	+ 5.3%
Median Sales Price	\$150,000	\$169,450	+ 13.0%	\$145,000	\$155,000	+ 6.9%
Percent of Original List Price Received*	96.7%	98.2%	+ 1.6%	97.4%	98.3%	+ 0.9%
Months Supply of Inventory	2.0	1.2	- 40.0%	--	--	--
Inventory of Homes for Sale	606	393	- 35.1%	--	--	--

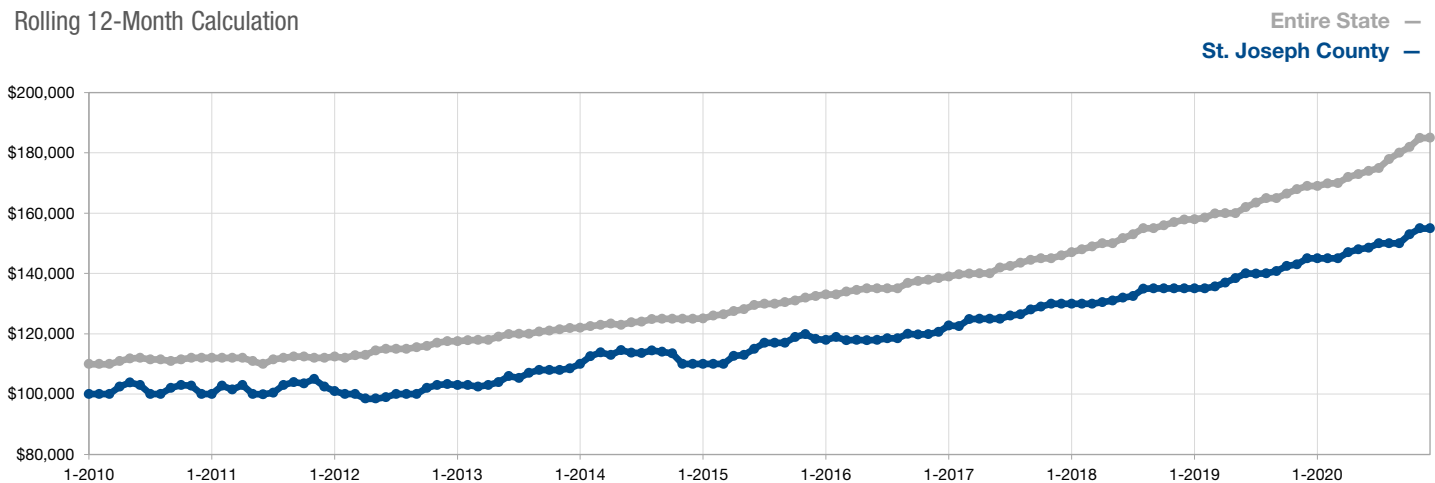
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.