

# Local Market Update for October 2020

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

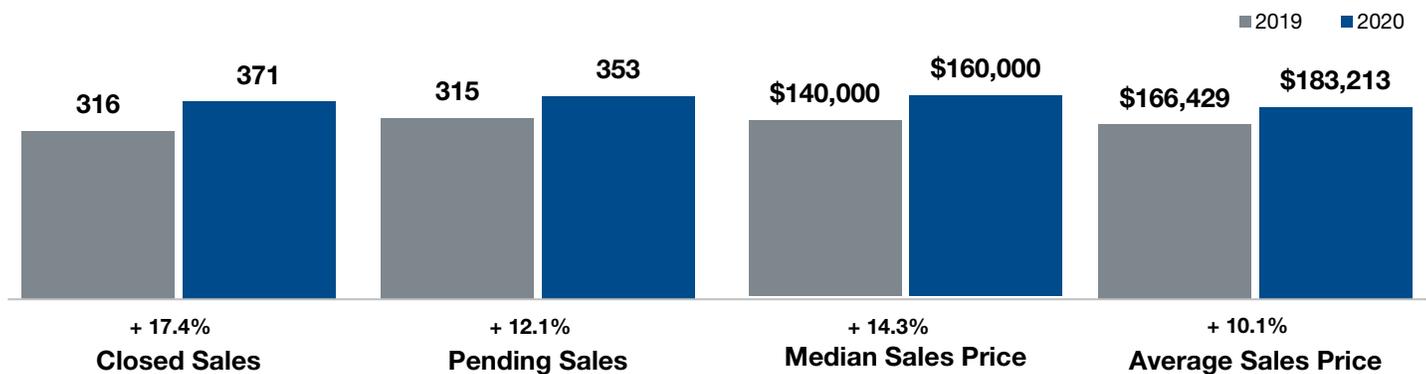


## St. Joseph County

Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	416	388	- 6.7%	4,100	3,753	- 8.5%
Closed Sales	316	371	+ 17.4%	3,081	3,191	+ 3.6%
Median Sales Price	\$140,000	\$160,000	+ 14.3%	\$145,000	\$155,000	+ 6.9%
Percent of Original List Price Received*	97.3%	98.3%	+ 1.0%	97.5%	98.2%	+ 0.7%
Months Supply of Inventory	2.5	1.5	- 40.0%	--	--	--
Inventory of Homes for Sale	759	460	- 39.4%	--	--	--

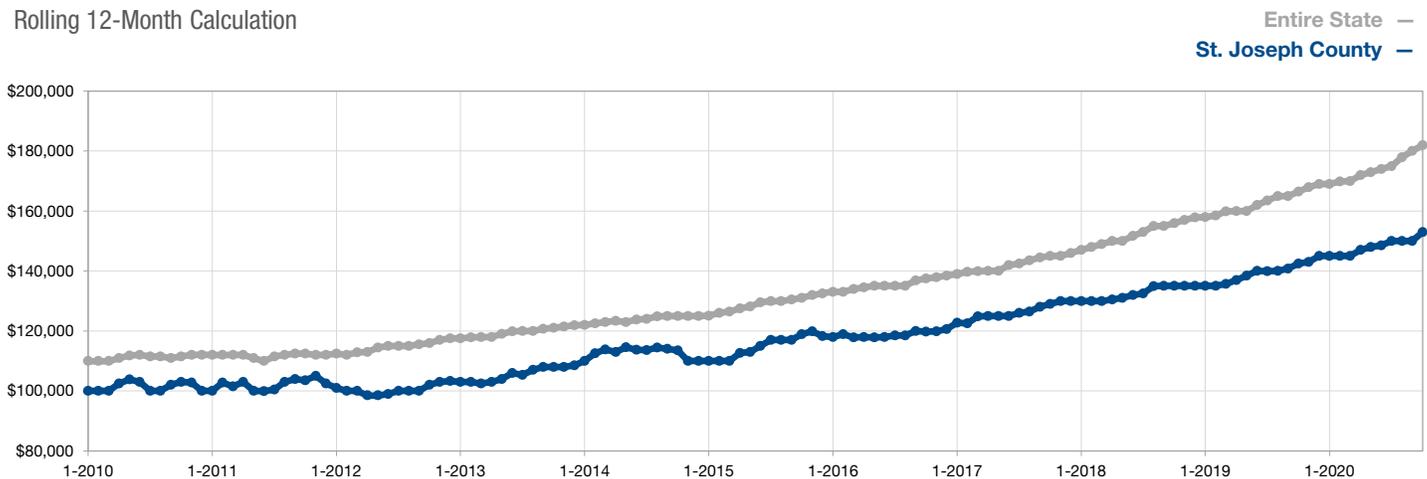
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### October



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.